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| <b>From:</b><br><b>Odisha Gramya Bank</b><br><b>Head Office</b><br><b>GANDAMUNDA</b><br><b>BHUBANESWAR 751030</b> |  | <b>Telephone:</b> 0674-2353021<br>0674-2353022<br>0674-2353033<br><br><b>Telefax:</b> 0674- 2353011<br><b>email:</b> <a href="mailto:network@odishabank.in">network@odishabank.in</a> |
| <b>Ref .No:</b> OGB/IT/MISC/52/2018-19  | <b>Date :</b> 18-07-2018  |   |

To,  
All Existing VSAT Service Providers.

**Sub: (Re-Tender) Request for closed and competitive quotation for procurement of 10 numbers of Ku-band VSATs with dedicated or broadband 256Kbps per site bandwidth**

Odisha Gramya Bank invites closed and competitive quotation from its existing VSAT service providers to submit closed bids for procurement of 10 numbers of Ku-band VSATs with dedicated / broadband 256Kbps per site bandwidth to be used at branches of Odisha Gramya Bank as primary connectivity.

**Schedule:**

The bid with all the document should reach Head Office of Odisha Gramya Bank in closed envelope on or before 31<sup>st</sup> July 2018, 5 p.m.

The bid will be opened on 1<sup>st</sup> August 2018 at 11:30 am.

**Address of Bid Submission:**

General Manager  
Information Technology Department,  
Head Office  
Odisha Gramya Bank  
Gandamunda,  
Bhubaneswar – 751030

**The bidder should comply below requirements and documents:**

**1. Technical:**

- a. Manufactures Authorization Form from OEM for VSAT Hardware should be submitted along with the bid document.
- b. The VSAT should be of 1.2m in diameter.
- c. Annual Maintenance Contract should start from date of installation.
- d. The bandwidth should be quoted as 256Kbps per site dedicated or broadband bandwidth. The VSATs will be installed at branches for core banking operation.
- e. The Service Provider may deliver the hardware at their Warehouse located in Odisha or at OGB Head Office.
- f. The transportation or courier from OGB Head Office to the branch site should be done by Selected Service Provider as an when bank will give instruction for the same. The cost for the same should be borne by the Service Provider.



- g. If Service Provider deliver the Hardware directly at Branch Location, the delivery location will be considered as Branch Location.
- h. The Backhaul bandwidth of existing backhaul should be upgraded by additional 1 Mbps. Successful bidder has to provide bandwidth up-gradation report before installation of VSAT.
- i. The bandwidth should be provided for use of Branch. All traffic of bank and network monitoring should be given equal priority.
- j. Bidder has to provide valid report for bandwidth at each site.
- k. Bidder has to sign separate SLA with bank for this order.
- l. Bank will provide branch end router.
- m. The contract period is for 3 years from date of release of this purchase order. However, bank at any point of time may terminate the contract after a notice of 90 days. In such case, bank will not pay any termination penalty.

## 2. Commercial:

- a. The commercial should be submitted as per below format:

### One Time Cost: (Table # 1)

| Sl. No                            | Details                               | Units | Unit Cost | Total Cost in INR |
|-----------------------------------|---------------------------------------|-------|-----------|-------------------|
| 1                                 | 1.2 Meter KU Band VSAT equipment cost | 10    |           |                   |
| 2                                 | Installation and provisioning Charges |       |           |                   |
| <b>Total of Sl. No. 1 + 2 + 3</b> |                                       |       |           | <b>(A)</b>        |

### Annual Recurring Cost: (Table # 2)

| Sl. No  | Details  | Units  | Unit Cost | Total Cost in INR |
|---|--|--------|-----------|-------------------|
| 3   | Backhaul Bandwidth Charges   | 1 Mbps |           |                   |
| 4   | Annual Maintenance Cost  | 10     |           |                   |
| 5   | Annual Recurring Cost for 256 Kbps Dedicated or Broadband bandwidth per site | 10     |           |                   |
| <b>(Total of Sl. No. 3+4+5) Recurring Cost for One Year</b> |  |        |           |                   |
| <b>Recurring Cost for Three Year</b>                        |  |        |           | <b>(B)</b>        |

### Rates for additional services: (Table # 3)

| Sl. No | Details  | Units      | Unit Cost |
|--------|--|------------|-----------|
| 1      | Shifting of partial or complete setup of equipment (including VSAT Hardware if any) to different premises within 500 meter.    | 1          |           |
| 2      | Shifting of partial or complete setup of equipment (including VSAT Hardware if any) to different premises more than 500 meter. | 1          |           |
| 3      | Shifting of partial or complete setup of VSAT Hardware to different place within same premises                                 | 1          |           |
| 4      | Protection caging against Monkey of VSAT ODU and Reflector or external interference  | 1          |           |
| 5      | Replacement of Outdoor reflector   | 1          |           |
| 6      | Replacement of RFT   | 1          |           |
| 7      | Replacement of IDU or Modem  | 1          |           |
| 8      | Replacement of Modem Adapter   | 1          |           |
| 9      | Engineer Re-visit Charges  | 1          |           |
| 10     | Replacement of Cable   | Per m pair |           |



- b. Selection of L1 bidder will be reckoned based on the total price (A) + (B) mentioned in Table 1 and Table 2 respectively.
- c. All price should be quoted in INR excluding Taxes.
- d. Price quoted in Table# 3 are subject to negotiation between the L1 bidder and Bank.

**3. Payment:**

- a. 90% hardware cost will be released on delivery. 10% of Hardware Cost will be released after submission of Performance Bank Guarantee of 10% of total order value with claim period of 36 months from date of issuance.
- b. 100% of installation cost will be provided after successful installation of VSAT at Branch Location.
- c. Recurring cost will be released on quarterly arrear basis.

Yours Faithfully



R. R. Venkatachary  
General Manager ITD

